

# LocknCharge Channel Program

LocknCharge is a company dedicated to the design, manufacture and functionality of reliable and secure charging solutions for mobile device deployments. With millions of devices protected in LocknCharge solutions throughout 30+ countries across the globe, we make our customers' lives easier by listening to their needs and designing products that solve specific pain points.

Our product lineup boasts new-to-market features and quality materials that are unmatched by our competitors. We offer best-in-class customer support for both our customers and resellers. Resellers are our partners—and by working hand-in-hand, we're able to provide the best possible experience for you and our customers.

## Partner Benefits



### Freight Assistance

In most cases, free dock-to-dock freight is available within the 48 contiguous United States through our distribution partners.



### Hassle Free Returns

If your customers discover concealed damage to a product, we'll handle it directly so you don't get dinged on your sale, no RMAs.



### Seed & Demo Units

Seed units available at 50% off, and free demo units available.



### Live Video Demos

We offer live video demos of our products every day upon request. We can demo on your behalf or in tandem with you.



### [partners.lockncharge.com](https://partners.lockncharge.com)

Visit our partner portal for flyers, case studies, product matrices, testimonials, demos, sales tips and more.

## Bonus Margin Programs



### 12% Deal Registration

Earn 12% protected margin on eligible deals consisting of 5+ Carts, 2+ FUYL Towers, 10+ Charging Stations or suitable combination.



### On-site Meeting Bonus

Resellers that help LocknCharge secure an on-site meeting with a customer will receive 5% discount on top of deal reg.



### Bid/RFP Bonus

They will also receive 3% bonus margin for helping get LocknCharge written onto a bid or RFP.



### Elite Rep Bonus

For the "cream of the crop" reseller reps, we have an Elite Rep Bonus Program which includes:

- Additional bonus margin
- 1-unit deal reg qualification
- 6-month deal registration approval
- Extra assistance from your channel manager
- No questions asked about demo units
- Custom marketing support and more

[partners.lockncharge.com](https://partners.lockncharge.com)

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